

LEADERSHIP STYLE QUESTIONNAIRE

INTRODUCTION

This is a questionnaire designed to help you understand your leadership style. It is important that you are honest with yourself. In any questionnaire there is a tendency to want to give the "right" answer. Please resist that and be ruthlessly honest with yourself. That way you will learn the most.

Allocate a total of 10 points between each of the 4 statements per question.

LEADERSHIP STYLES QUESTIONNAIRE

1. My basic attitude to people in my team is:

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|----|---|--------------------------|
| 1 | People need to be pushed in order to perform. | <input type="checkbox"/> |
| 2. | People are as they are - there is not much you can do to change them. | <input type="checkbox"/> |
| 3 | People produce results when they are happy. | <input type="checkbox"/> |
| 4 | People produce results when they are involved and committed. | <input type="checkbox"/> |

2. Planning

- | | | |
|---|---|--------------------------|
| 1 | I rely on my Superiors/Managing Director and pass their plans on to my team. | <input type="checkbox"/> |
| 2 | I ensure the plans I make are popular with my team. | <input type="checkbox"/> |
| 3 | I consult my team frequently on the planning process. Together we make challenging plans. | <input type="checkbox"/> |
| 4 | I do most of the planning myself. | <input type="checkbox"/> |